MARKET ANIMAL SHOW AND SALE PROJECT FINANCIAL RECORD

Duplicate this record for each species
Name
Address
Club or FFA Chapter
Grade Age Number of years in project
Who has helped you this year?
Project Leader or FFA Advisor
Species (circle one) beef sheep hog
I have the following financial agreement: (with parents, breeder, other?)
My animals are housed:
On our home farm Other
If you don't house your animals at your home farm, where do you house them and what is the financial agreement with that property owner?
I believe that the following information is correct. I have done the work in this project by myself with help from my parents and leaders.
Project members signature Date
Parent's signature Date

PROJECT ANIMAL EXPENSES

(used for all species)

This information is from the day of the first weigh-in to the fair.

Value of your animals at the first weigh-in:

Weigh-in Date	Type of Animal	County Ear Tag	Weight	Purchase Price/Value
				Price/ value

LAMB OR HOG FEED EXPENSES

- List in the top row of the table they type of feed that you fed. You may have more than one type of feed or you may only have one kind. If you feed more than 4 different kinds, you may add columns.
- In the "Total Pounds" column, enter the amount that you fed each month.
- In the "Total Cost" column, enter the total feed cost for each month.
- Your feed could be:
 - 1. A complete feed
 - 2. Concentrates such as corn, protein, oats, or others
 - 3. Corn silage or haylage
 - 4. Hay
 - 5. Mineral and salt
 - 6. Milk replacer or milk
 - 7. You may feed something different!

Water is the most important nutrient that your animal needs- be sure to always have a clean and adequate water supply available for your animal.

Lamb or Hog Feed Expenses Information

Type of Feed	Feed #1	Feed #2	Feed #3	Feed #4
Enter type of				
feed à				

	Total	Total	Total	Total	Total	Total	Total	Total
	Pounds	Cost	Pounds	Cost	Pounds	Cost	Pounds	Cost
April		\$		\$		\$		\$
May		\$		\$		\$		\$
June		\$		\$		\$		\$
July		\$		\$		\$		\$
TOTALS		\$		\$		\$		\$

B. Total Feed Costs for Lamb or Hog \$_____

Total pounds of feed_____

Total Feed Costs from line above \$	Total pounds of feed
(Divided by) ÷	(Divided by) ÷
Total number of animals fed	Total Number of animals fed
(Equals) =	(Equals) =
Average cost of feed/animal \$	Average pounds fed/animal
(This information will be used on page 7)	(This information will be used on page 5)

Weight Abbreviations

FEED CONVERSION

FIGURE THIS FEED CONVERSION ON ONE ANIMAL

- Feed Conversion tells you how much feed you used for each pound of animal gain.
- A good range for pounds of feed fed per pound of animal gain would be:

Deer - 0.5-10 pounds Land- 5.5-5 pounds nog- 2.5-4.5 pounds	Beef- 6.5-10 pou	Inds Lamb- 3.5-5 pounds	Hog- 2.5-4.5 pounds
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FEED CONVERSION CHART

1. Total pounds of feed used/animal	#
(page 3 or 4)	
2. Total pounds gained (Final weight-	# gained
initial weight*)	
3. Feed costs/animal (page 3 or 4)	\$
Feed Conversion-(Line #1 divided by line #2)	# per lb of gain
Feed Cost per Pound of Gain (Line #3	\$ per pound of gain
divided by Line #2)	

Bushel Weights of common grains

Feed	Lbs/Bushel	Common Weight Abbreviations
Barley	48	Pound- Ib = 16 ounces (oz)
Corn-Ear	70	Hundredweight- cwt =100 lbs
Corn-Shelled	56	Ton- T = 2,000 lbs
Oats	32	1 square bale of hay = ~40-50 lbs
Soybeans	60	
Wheat	60	

*Estimate the initial weight of your animal when you purchased it.

OTHER EXPENSES

INCLUDING BEDDING, HEALTH CARE AND EQUIPMENT

- · List the type of bedding that you used and the total cost on one line
- List any show supplies that you purchased this year. This could be halters, soap, clippers, sprays, feeding supplies, or any equipment.
- List any health care expenses such as veterinarian calls to treat your animals, any worming, or any other expenses.
- List any trucking expense to weigh in or to the fair.
- List the cost of rent for buildings if you have any.

Date	Type of Expense	Cost	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	
		\$	

TOTAL OF OTHER EXPENSES \$_____

Total of other expenses	\$
Divided by ÷	
Total Animals	
Equals =	
Other Expenses of one animal	\$
(This amount will be enter	ed on page 7)

INCOME SECTION

- <u>If you sold</u> in the sale, fill in the amounts.
- <u>If you DID NOT SELL</u> in the MASS auction, fill in the price per pound that you received for your animal when you sent it to market. <u>OR</u> you may use the market price posted in the sale booklet and multiply by the weight of your animal.

Animals Sold

Date	Type of Animal	Ear Tag #	Weight	Price Per Pound	Selling Price (Weight X Price per pound)	Add-Ons
					poundy	

Total Gross Income: \$_____

TOTAL EXPENSES FOR ONE ANIMAL EXHIBITED AT THE FAIR

Market Value at first weigh-in (Page 2)	\$
Plus +	
Average Feed Costs/per animal (Page 3 or 4)	\$
Plus +	
Other Expenses (Page 6)	\$
Equal =	
Expense/ Animal to Fair	\$

To find out how much money you made or lost this year, fill in the following information:	
Total Gross Income (Page 8) Minus -	\$
Total of Expenses (Page 7)	\$
Equals =	
Total amount made (or lost)	\$
Put loss in (parentheses)	

COMMENT PAGE

The Market Animal Sale Committee welcomes your comments on the Record Book, the Sale, and any other aspect of the committee. You may also use this space to request what types of educational programs you would like to see for next year. Thank you for your support and comments.

